

Message Text

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PAGE 01 ISLAMA 09016 01 OF 02 041453Z
ACTION NEA-10

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-05 H-01 INR-07
L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15
USIA-06 AID-05 EB-08 TRSE-00 STR-04 OMB-01 CEA-01
COME-00 FRB-03 XMB-02 OPIC-03 LAB-04 SIL-01 IGA-02
AGRE-00 IO-13 OES-07 /111 W
-----103432 041459Z /41

P R 041230Z SEP 77
FM AMEMBASSY ISLAMABAD
TO SECSTATE WASHDC PRIORITY 3685
INFO AMCONSUL KARACHI
AMCONSUL LAHORE
AMCONSUL PESHAWAR POUCH
AMEMBASSY NEW DELHI

LIMITED OFFICIAL USE SECTION 1 OF 2 ISLAMABAD 9016

E.O. 11652: N/A
TAGS: EGEN, EFIN, EAGR, EIND, PK
SUBJECT: INTERIM GOVERNMENT MAKES ECONOMIC POLICY

REF: ISLAMABAD 8979

SUMMARY: IN A SPEECH SEPT. 2, SECRETARY-GENERAL-IN-CHIEF, GHULAM ISHAQ KHAN FOLLOWED UP ON THE ECONOMIC PARTY OF GENERAL ZIA'S PRESS CONFERENCE (REFTEL). HE FOUND THE STATE OF PAKISTAN'S ECONOMY TO BE SORRY, AND NOT QUICKLY IMPROVABLE, AND OUTLINED A BROAD RANGE OF MEASURES DESIGNED TO INCREASE PRODUCTIVITY, SPUR INVESTMENT AND INCREASE FOREIGN EXCHANGE RECEIPT.

MANY OF THE MEASURES AND STATEMENTS ARE REPETITIOUS OF EARLIER ANNOUNCEMENTS. IN GENERAL THE PACKAGE IS A PRAGMATIC ATTEMPT TO DEAL WITH IMMEDIATE PROBLEMS WITH THE LIMITED MANDATE OF A CARETAKER GOVERNMENT. THEY FOCUS ON AN IMMEDIATE
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PAGE 02 ISLAMA 09016 01 OF 02 041453Z

INJECTION OF RESOURCES AND CONFIDENCE INTO THE AGRICULTURAL AND MANUFACTURING SECTORS TO BE FOLLOWED, HOPEFULLY, BY A MORE COMPREHENSIVE ECONOMIC RESTRUCTURING BY A FUTURE, ELECTED GOVERNMENT. END SUMMARY

1. KHAN'S LITANY OF ECONOMIC WOE PARALLELED THAT RECITED IN THE JUNE BUDGET SPEECH. KHAN STATED THAT THE

NEGATIVE REAL GROWTH IN GNP, POOR BALANCE OF PAYMENTS AND NEGATIVE GROWTH IN PRODUCTIVITY WERE IN PART ATTRIBUTABLE TO LAST YEAR'S POOR COTTON CROP AND THE RECENT POLITICAL UNREST. HOWEVER, HE CAUTIONED THAT "IT WOULD BE INCORRECT TO SEEK REFUGE IN THE BELIEF THAT THE OUTCOME (OF LAST YEAR) WAS AN ABERRATION AND WOULD BE AUTOMATICALLY REVERSED." HE WENT ON TO SAY THAT "THE BASIC PROBLEMS OF THE ECONOMY ARE ACUTE" AND THAT "THE PROCESS FROM REVIVED TO SUSTAINED GROWTH WILL REQUIRE BASIC CHANGES THAT CAN ONLY BE IMPLEMENTED OVER A NUMBER OF YEARS." (WE FEEL THAT SUCH A REALISTIC AND CONCERNED ASSESSMENT OF THE ECONOMY INDICATES A SERIOUS DESIRE ON THE PART OF THE INTERIM GOVERNMENT TO MAKE AN ATTEMPT AT FIGHTING THE PRESENT ECONOMIC IMMOBILITY.)

2. AFTER DETAILING THE PRESENT ECONOMIC PICTURE KHAN WENT ON TO DESCRIBE THE FOLLOWING PROPOSALS:

A. AGRICULTURE: WHILE FOLLOWING THE GENERAL LINES OF THE 77 BUDGET SPEECH, KHAN OUTLINED A SERIES OF PROPOSALS DESIGNED TO INCREASE AGRICULTURAL INPUTS DURING THE JULY-OCTOBER PERIOD. ACCELERATED DISTRIBUTION OF SEED AND FERTILIZER WILL BE ACCOMPANIED BY PLANT PROTECTION MEASURES AND PRICE SUPPORTS DESIGNED TO INCREASE THE OUTPUT OF COTTON, WHEAT AND OTHER FOOD CROPS. KHAN SAID THIS YEAR'S COTTON CROP WILL BE MUCH BETTER THAN LAST LIMITED OFFICIAL USE

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PAGE 03 ISLAMA 09016 01 OF 02 041453Z

YEAR'S BUT HE AVOIDED GIVING FIGURES. (DETAILS OF THIS PROGRAM WILL BE PROVIDED SEPTTEL).

B. ALTHOUGH KHAN STATED THAT THE ADMINISTRATIVE PROCEDURES HAD ALREADY BEEN IRONED OUT, IT REMAINS TO BE SEEN WHETHER OR NOT THE TARGETS FOR DISTRIBUTION AND PRODUCTION CAN IN FACT BE ATTAINED.

3. TEXTILES: KHAN PLACED SPECIAL EMPHASIS ON THE TEXTILE INDUSTRY SINCE IT COMPRISES 26 PERCENT OF LARGE SCALE MANUFACTURING AND IS A LARGE SOURCE OF EMPLOYMENT. BESIDES SETTING A LOWER PRICE FOR GINNED COTTON WHICH WILL REQUIRE SUBSTANTIAL SUBSIDIES TO FARMERS TO BE FINANCED IN PART BY A PREVIOUSLY ANNOUNCED CUT IN NON-DEVELOPMENT BUDGET EXPENDITURES, KHAN OUTLINED A PROGRAM WHEREBY BANKS WOULD SUPERVISE MANAGEMENT REFORMS IN INEFFICIENT MILLS OR LIQUIDATE MILLS WITH HOPELESS FINANCIAL AND PHYSICAL PROBLEMS. NINE KARACHI MILLS WHICH SUFFERED SERIOUS DAMAGE DURING THE SUMMER RAINS WILL RECEIVE THREE-YEAR INTEREST FREE LOANS FOR REPAIRS AND RECONSTRUCTION. (FURTHER DETAILS PROVIDED SEPTTEL.)

4. NATIONALIZED INDUSTRIES: KHAN EXPRESSED CONCERN ABOUT THE ILL-DEFINED BOUNDARY BETWEEN PUBLIC AND PRIVATE INDUSTRY IN PAKISTAN'S MIXED ECONOMY, BUT SAID BASIC RESOLUTION WOULD HAVE TO WAIT FOR AN ELECTED GOVERNMENT. HOWEVER KHAN SAID THE INEFFICIENCY WHICH ACCOMPANIED NATIONALIZATION OF SMALL AGRO BASED INDUSTRIES DEMANDED IMMEDIATE RESOLUTION AND REITERATED ZIA'S ANNOUNCEMENT CONCERNING THE DENATIONALIZATION OF FLOUR MILLS WHICH, ALONG WITH THE PREVIOUSLY ANNOUNCED DENATIONALIZATION OF RICE HUSKING PLANTS AND NON-OPERATING COTTON GINS, REFLECTS THE FAILURE OF NATIONALIZATION IN THESE INDUSTRIES. HE WENT ON TO SAY THAT OTHER HOPED-FOR BENEFITS OF NATIONALIZATION HAD NOT BEEN REALIZED. CONTINUING IN LIMITED OFFICIAL USE

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PAGE 04 ISLAMA 09016 01 OF 02 041453Z

THIS VEIN, KHAN SET FORTH THE TERMS OF REFERENCE OF A COMMISSION TO EXAMINE THE PERFORMANCE OF ALL STATE OWNED ENTERPRISE. (FURTHER DETAILS CONTAINED SEPTTEL.)

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PAGE 01 ISLAMA 09016 02 OF 02 041444Z
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-----103378 041458Z /41

P R 041230Z SEP 77
FM AMEMBASSY ISLAMABAD
TO SECSTATE WASHDC PRIORITY 3686
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LIMITED OFFICIAL USE SECTION 2 OF 2 ISLAMABAD 9016

5. GENERAL FISCAL MEASURES: KHAN ACKNOWLEDGED THAT INFLATION RATES CONFUSE INTEREST RATES POLICY BUT STATED THAT PRIVATE SECTOR INVESTMENT WOULD BE ENCOURAGED BY A REDUCTION IN FIXED INVESTMENT LOAN RATES FROM 14 TO 12.5 PERCENT. BANKS WILL BE REQUIRED TO IMPLEMENT THIS POLICY BY REDUCING THEIR SPREAD BETWEEN THE BANK RATE AND THEIR LENDING RATE. (IT REMAINS TO BE SEEN HOW WELL A FURTHER REDUCTION IN INTEREST RATES BELOW EVEN THE RATE OF INFLATION WILL WORK.)

6. KHAN ALSO ANNOUNCED VARIOUS POLICIES DESIGNED TO LIBERALIZE EXPORT CREDIT AND PROMOTE EXPORTS. CERTAIN INTERNAL SALES TAXES AND TRANSIT TAXES ON EXPORT COMMODITIES HAVE BEEN ABOLISHED AND CONCESSIONAL EXPORT FINANCING WILL BE MORE LIBERALLY AVAILABLE.

7. COMMENT: ALTHOUGH A NUMBER OF THE SPECIFICS OF KHAN'S LIMITED OFFICIAL USE

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PAGE 02 ISLAMA 09016 02 OF 02 041444Z

SPEECH SEEM TO BE THE SAME TYPE OF PROGRAMS SET FORTH IN THE 77 BUDGET, HE CLEARLY TILTED TOWARD THE PRIVATE SECTOR AS PAKISTAN'S HOPE OF PULLING ITSELF OUT OF ITS PRESENT ECONOMIC MALAISE.

8. KHAN WENT ABOUT AS FAR AS AN INTERIM GOVERNMENT CAN GO AND PERHAPS EVEN FURTHER. IT WILL BE SOMETIME BEFORE WE SEE THE REAL EFFECTS OF THESE MEASURE BUT IF NOTHING ELSE WE BELIEVE THE PRIVATE SECTOR MAY GAIN SOME CONFIDENCE IN THE SINCERITY OF THE INTERIM GOVERNMENT TO DO SOMETHING ABOUT THE ECONOMY. HUMMEL

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